

M^r Yacine Naili



Currently employed



Infos & Contact

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Languages skills

*read,
written &
spoken*

French → mother tongue

English → Bilingual
TOEIC : 880/990 & UK resident 20-21



Business & Technology

Business :

- Financial modelling & forecasting (Excel)
- Accounting & Payroll Management

Technology :

- Product architecture & specifications,
- IT project management,
- AI workflow automation & prompt engineering (ChatGPT, Claude, Ollama)
- Payment integrations (PSP)

Design : Adobe Suite, Figma, Canva



Other skills

Legal : Corporate Law, Contract Law, Business Law, Labour Law

Tax Law : Corporate & Individuals, Litigation

Team management, HR
(recruitment, conflict management)



Hobbies

- AI & technology events & meetups
- Sport : Running (1h23 half-marathon), swimming
- Music : Piano (10 years)



Interim Executive | CEO | Business Turnaround Specialist

Senior executive (15 years of experience) leading business transformation, operational turnarounds and multidisciplinary teams across LegalTech, Property and FinTech.

Specialised in crisis management, complex debt restructuring, operational transformation, technology projects and executive leadership within SMEs.



Key Performance Indicators (KPIs)

- £5.5M annual turnover managed and £5M+ property developments delivered.
- 30+ of team staff under management (Smartflats).
- Complex debt restructuring (£650k+) successfully completed.
- Business transformation & operational turnaround.
- 150+ property operations managed across France, the UK, Ireland & Croatia.
- 15+ years across tax law, LegalTech and property.
- 40+ property developers and operators across Europe.
- 25+ networking events organised, reaching more than 3,000 entrepreneurs.



Professional experience

1

ePat.me : Founder & CEO

Present
2025
Paris
France

European regulated cross-border [property finance infrastructure](#) (ECSP / MiCA)

Building a regulated infrastructure for cross-border property finance, combining Debt, Equity and Hybrid investments.

Developed proprietary liquidity and investor protection framework, including cross-border cases and for both normal and distressed situations

Defined legal architecture, regulatory roadmap, MVP product, and first pilot operations across Europe with a network of 40+ property operators.

Leading fundraising, strategic partnerships and product development.

2

Smartflats Group : Partner & CEO

2025
2019
London
UK

Property investment, development and hospitality operations

Built and operated a portfolio of more than 150 residential units across London and [Paris](#) (flatshare, long-term and short-term rentals).

Rebuilt the business after COVID lockdowns through operational restructuring, debt refinancing (£650k+) and business turnaround.

Recruited and managed multidisciplinary teams, outsourced providers and internal digital tools.

3

Nemo Jus : Founder & CEO

2019
2015
Paris,
France

Built a LegalTech ecosystem including [NemoJus](#), [Online Legal Advice](#), [Legal Certification](#), [Lawyer Networking](#), and an [Online Incubator](#).

Designed product architecture, technical specifications and managed software development teams.

Led business strategy, fundraising applications, marketing, legal operations and partnerships.

Organized more than 25 professional networking events and built a community of 3,000+ members.

4

"Corlay Avocat" : Tax Lawyer, Counsel & (pre)Litigation

2015
2012
Paris,
France

[Corporate Tax](#), [International Tax](#), [Wealth Tax](#), [Tax Litigation](#)

Drafted legal opinions and managed tax audits.

Litigation (French tax authorities and Courts cases)



Training

- 2018 — Tax Officer Training (Controller) : French Tax Administration School ([EnFIP](#), IdF)
- 2014 — Master Degree in Tax Law : [Paris 1 Pantheon Sorbonne University](#)